

CHRISTOPHER JAMES HARRIS

Christopher_james2012@hotmail.com

MAIN JUBILEE CLOTH MARKET, SULTAN MANZIL, 2 FLOOR, FLAT#13

MOB # 0322-360-9134

NIC#4230138400613

CAREER PROFILE:

- 5 YEARS OF WORKING EXPERIENCE IN AN OUTBOUND CALL CENTRE, SELLING PRODUCTS.
- GOOD KNOWLEDGE OF SALES AND MARKETING CAMPAIGN.
- STRONG COMMUNICATION SKILLS ACCOMPANIED BY ACTIVE LISTENING SKILLS AND PATIENCE.
- ABILITY TO UNDERSTAND AND ANALYZE THE REQUIREMENTS OF THE CUSTOMER AND OFFER THE RELEVANT PRODUCT.

SKILLS:

- STRONG COMMUNICATION SKILLS (WRITTEN AND VERBAL)
- GOOD INTERPERSONAL SKILLS WITH AN ABILITY TO UNDERSTAND THE CUSTOMER'S REQUIREMENT.
- PRODUCT AND SALES TRAINING TO THE NEW EMPLOYEES AND GETTING THEM FUNCTIONAL QUICKLY.

TRAININGS ATTENDED

- TRAINING ON "EFFECTIVE COMMUNICATION SKILLS"
- TRAINING ON "MAKING SALES"
- TRAINING ON "IMPROVING YOUR ENGLISH ACCENT".

EMPLOYERS:

- WORKED FOR COMPANY: ENSIGN COMMUNIQUE.

- WORKED FOR COMPANY: CALLTRONICS (EMIRATES INTEGRATED TELECOMMUNICATIONS COMPANY).
- WORKED FOR ICM JAPAN.
- WORKED IN CAR JUNCTION JAPAN.

RESPONSIBILITIES:

- UNDERSTANDING THE VARIOUS TELECOM PRODUCTS AND STUDYING THEM AGAINST COMPETITION.
- CALLING THE PROSPECTIVE CUSTOMERS TO EXPLAIN THEM ABOUT THE PRODUCTS.
- ARRANGING FOR A FACE TO FACE MEETING OF THE CUSTOMER WITH COMPANY'S AGENT.
- SENDING THE FILLED UP FORMS FOR FURTHER PROCESSING AND CLOSING THE DEAL
- COORDINATING WITH THE SALES AGENT FOR FACE TO FACE MEETING WITH CUSTOMERS
- COORDINATING WITH THE PROCESSING DEPARTMENT FOR UPDATES ON A CLIENT'S PRODUCT STATUS
- OFFERING AFTER SALES SERVICES.
- COORDINATE WITH CUSTOMER AND HANDLING THEM.

ACADEMIC:

- MATRIC IN BIO SCIENCES.
- INTERMEDIATE IN PRE ENGINEERING.
- BBA (H) (IN PROGRESS).

PERSONAL DETAILS REFERENCES:

- DATE OF BIRTH: 05-JULY-1994
- LANGUAGES KNOWN: ENGLISH, URDU
- NATIONALITY :PAKISTANI (KARACHI)
- RELIGION: CHRISTIANITY.

REFERENCES:

TO BE FURNISHED UPON REQUEST.