

# **BAHINDWA MUKOMEZI Nicolas**

## **Overseas Sales Stuff**

Saitama-ken, Saitama-shi, Iwatsuki-ku, Atagocho 7-1, Rock Castel 202

### **PERSONAL INFORMATION**

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**Gender:** Male.

**Language:** English(good), French(good), Swahili(good), Lingala(good), Japanese(basics).

**Nationality:** Congolese DRC.

### **PERSONAL SUMMARY**

I am an ambitious, motivated and confident person with the ability to make much effort to achieve sales targets and make a real difference in the organization's revenue generation. I have knowledge of the selling process and I recognize the human, emotional aspects of buying and selling, I have good experience and a good network for business opportunities in African market especially the Democratic Republic of Congo, Rwanda and Burundi. I inspired in learning new skills for my career improvement. I have strong social skills that enable me to be a strong relationship builder with clients, colleagues and third-party stakeholders.

### **PERSONAL QUALITY AND SKILLS**

- Self-confidence and polite.
- Good negotiator and discipline person.
- Honest and Enthusiastic.
- Motivated in a target driven environment.
- Quick learner and creative person.
- Cars and spare parts sales.
- IT skills.

- Pro-active, organized and excellent team player.
- Excellent Interpersonal skills, patience and perseverance

## ACADEMIC QUALIFICATIONS

**2020 February -2020: Introduction to Japanese language and culture: Daiki Japanese Language School Tokyo**

**Course Module:**

- Hiragana.
- Katakana.
- Bunpo and Conversations.
- Introduction to Kanji.
- Japanese culture and manners.

**2013-2015: Master of Science in Information Technology (MSc IT), Sikkim Manipal University (SMU)**

**Course Modules:**

- Customer Relationship Management.
- Database management.
- Data warehousing and Data mining.
- Computer programming object oriented in java.
- Data communication and Networking.
- Graphics and Multimedia Systems.

**2010-2013: Bachelor of Science in Information Technology (BSc IT), Sikkim Manipal University India (SMU)**

**Course modules:**

- Advanced Computer Networks.
- Computer programming and web technology.
- Software Engineering.

- E-commerce.

**2002-2009: secondary school: literature: Collège saint Paul**

**Course module:**

- Latin language and Philosophy.
- Literature.
- Mathematics.
- Digital Circuit.

### OTHER CAREER ADVANCEMENT COURSE TAKEN

- **Introduction to computing - Certificate:** in Computer Maintenance and Repair at APTECH Uganda 2009-2010.

**Field covered:** *Hardware essential, Operating system Essentials, Networking Essential.*

- **Network design and implementation: NETPRAC UGANDA LIMITED** 2015 August-2015 December.

**Field covered:** Windows server 2012 configuration and installation, Networking (IP addressing, Routing, switching, network troubleshooting).

### WORK EXPERIENCE

#### **Caisse d'épargne du Congo (CADECO, February 2019 – May 2019)**

- **ITC officer**

I gain much experience working with all department members ensuring the data is processed and analyses correctly. Working with the branch ICT officers around the regions on the network resource management.

- **Duty:**

- Maintaining the network between branches in the region.
- Train employee (system management and data consistency).
- Database management and Auditing.

## TELOPTIMA LIMITED (April 2017 – December 2018)

- **3G optimization Team leader**

I gain experience working with MTN and ERICSSON team during the roll out of 3G and 2G equipment Mostly managing the team on the field logistically and technically. Collecting and Writing creating reports for network drive test logfiles and sites acceptance.

- **Duty**

- Organize and manage the teams (3G equipment installation and optimization engineer.
- Managing the Fleet.
- Logistics.
- Work report to ERICSSON.

## NYIRAGONGO EXPEDITION LIMITED (January 2016 – March 2017)

- **Logistics and Fleet manager**

Manage the fleet (work alongside other departments managers to ensure transportation and delivery are made on time and the required vehicles are available and operating as required.

- **Duty**

- The logistic Planning and managing logistics, warehouse, transportation and customer services.
- Other IT work such as Network maintenance.

## Freelancer Car Seller (Uganda to D.R CONGO) 2009 – 2014 - UGANDA

- **Negotiator and purchaser**

I gain experience in searching for suitable cars for my customers from D.R Congo and Burundi, negotiating the price with the dealers, ensuring the cars are serviced, paper work processed and ensure delivery.

- **Duty**

- Conducting market search to identify selling possibilities and evaluate customer needs.
- Actively seeking out new sales opportunities through calling, networking and social media.